

Germany – Personal development training services – Leadership Development Services**OJ S 137/2025 21/07/2025****Contract or concession award notice – standard regime
Services****1. Buyer**

1.1. Buyer

Official name: European Central Bank

Email: procurement@ecb.europa.eu

Legal type of the buyer: EU institution, body or agency

Activity of the contracting authority: Economic affairs

2. Procedure

2.1. Procedure

Title: Leadership Development Services

Description: The services encompass the full cycle of learning and development for leaders. Starting from a thorough analysis of the organisation's leadership culture and leaders' current capabilities, to the design and delivery of activities that address identified needs, provide advice throughout the learning journeys and assess the learning impact and outcomes of the offered activities. Awarded contracts: 3

Procedure identifier: 44f34040-2924-4dc8-857e-0395a2b8acc4

Previous notice: 288377-2024

Internal identifier: PRO-009981

Type of procedure: Other multiple stage procedure

Main features of the procedure: The tender procedure was conducted in accordance with Decision ECB/2016/2 laying down the rules on procurement (as amended), available at <https://www.ecb.europa.eu/ecb/legal/1001/procurement/html/index.en.html> And in EUR-Lex: <https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX:02016D0002-20200501>.

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 80570000 Personal development training services

Additional classification (cpv): 80532000 Management training services, 80521000 Training programme services

2.1.2. Place of performance

Postal address: European Central Bank Sonnemannstrasse 22

Town: Frankfurt am Main

Postcode: 60314

Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)

Country: Germany

2.1.3. Value

Estimated value excluding VAT: 5 000 000,00 EUR

Maximum value of the framework agreement: 5 000 000,00 EUR

2.1.4. General information

Legal basis:

Other

<http://data.europa.eu/eli/dec/2016/245/2020-05-01> - Consolidated text: Decision (EU) 2016 /245 of the European Central Bank of 9 February 2016 laying down the rules on procurement (ECB/2016/2) (recast)

5. Lot

5.1. Lot: LOT-0001

Title: Leadership Development Services

Description: The services encompass the full cycle of learning and development for leaders. Starting from a thorough analysis of the organisation's leadership culture and leaders' current capabilities, to the design and delivery of activities that address identified needs, provide advice throughout the learning journeys and assess the learning impact and outcomes of the offered activities.

Internal identifier: PRO-009981

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 80570000 Personal development training services

Additional classification (cpv): 80532000 Management training services, 80521000

Training programme services

Options:

Description of the options: The contract is subject to renewal

5.1.2. Place of performance

Town: Frankfurt am Main

Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)

Country: Germany

5.1.3. Estimated duration

Duration: 36 Months

5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

Additional information: The Contracts operate in a ranking system, where the ECB ranked the suppliers on the basis of the award criteria set out in the Tender documents. When the ECB intends to place an order, it will contact the suppliers in the order of their ranking and place Orders with them according to their availability.

5.1.10. Award criteria

Criterion:

Type: Cost

Description: Cost of the tender as described in Request for Proposal

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 40,00

Criterion:

Type: Quality

Description: Quality of the Tender as described in the Request for Proposal

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 60,00

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

Electronic auction: no

5.1.16. Further information, mediation and review

Mediation organisation: The European Ombudsman

Review organisation: General Court of the European Union

Information about review deadlines: Within 10 days of receipt of the notification in accordance with Article 34(1) or the first sentence of Article 34(3) of Decision ECB/2016/2 laying down the rules on public procurement. A complaint to the European Ombudsman does not affect the deadline for lodging appeals.

Organisation providing more information on the review procedures: European Central Bank

Organisation signing the contract: European Central Bank

6. Results

Maximum value of the framework agreements in this notice: 5 000 000,00 EUR

6.1. Result lot identifier: LOT-0001

Winner selection status: At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement: 5 000 000,00 EUR

6.1.2. Information about winners

Winner:

Official name: PwC EU Services EESV

Tender:

Tender identifier: Offer PwC EU Services EESV

Identifier of lot or group of lots: LOT-0001

The tender was ranked: yes

Rank in the list of winners: 1

Concession value:

Subcontracting: Yes

Subcontracting value is known: no

Subcontracting percentage is known: no

Contract information:

Identifier of the contract: Contract 1 PwC EU Services EESV

Title: Framework Agreement for Leadership Development Services

Date of the conclusion of the contract: 01/07/2025

The contract is awarded within a framework agreement: no

Organisation signing the contract: European Central Bank

6.1.4. Statistical information:

Received tenders or requests to participate:

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 8

6.1. Result lot identifier: LOT-0001

Winner selection status: At least one winner was chosen.
Framework agreement:
Maximum value of the framework agreement: 5 000 000,00 EUR

6.1.2. Information about winners

Winner:

Official name: Greenhouse Group bvba/sprl

Tender:

Tender identifier: Offer Greenhouse Group bvba/sprl

Identifier of lot or group of lots: LOT-0001

The tender was ranked: yes

Rank in the list of winners: 2

Concession value:

Subcontracting: No

Contract information:

Identifier of the contract: Contract 2 Greenhouse Group bvba/sprl

Title: Framework Agreement for Leadership Development Services

Date of the conclusion of the contract: 30/06/2025

The contract is awarded within a framework agreement: no

Organisation signing the contract: European Central Bank

6.1.4. Statistical information:

Received tenders or requests to participate:

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 8

6.1. Result lot identifier: LOT-0001

Winner selection status: At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement: 5 000 000,00 EUR

6.1.2. Information about winners

Winner:

Official name: Deloitte Consulting GmbH

Tender:

Tender identifier: Offer Deloitte Consulting GmbH

Identifier of lot or group of lots: LOT-0001

The tender was ranked: yes

Rank in the list of winners: 3

Concession value:

Subcontracting: No

Contract information:

Identifier of the contract: Contract 3 Deloitte Consulting GmbH

Title: Framework Agreement for Leadership Development Services

Date of the conclusion of the contract: 03/07/2025

The contract is awarded within a framework agreement: no

Organisation signing the contract: European Central Bank

6.1.4. Statistical information:

Received tenders or requests to participate:

Type of received submissions: Tenders submitted electronically

8. Organisations

8.1. ORG-0004

Official name: European Central Bank

Registration number: 0001

Postal address: Sonnemannstrasse 22

Town: Frankfurt am Main

Postcode: 60314

Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)

Country: Germany

Contact point: Central Procurement Office

Email: procurement@ecb.europa.eu

Telephone: +49 69 13440

Internet address: <http://www.ecb.europa.eu>

Buyer profile: <https://www.ecb.europa.eu/ecb/jobsproc/tenders/html/index.en.html>

Roles of this organisation:

Buyer

Organisation providing more information on the review procedures

Organisation signing the contract

8.1. ORG-0006

Official name: The European Ombudsman

Registration number: 0002

Postal address: 1 avenue du Président Robert Schuman, CS 30403

Town: Strasbourg

Postcode: 67001

Country subdivision (NUTS): Bas-Rhin (FRF11)

Country: France

Contact point: The European Ombudsman

Email: eo@ombudsman.europa.eu

Telephone: +33 3 88 17 23 13

Internet address: <https://www.ombudsman.europa.eu>

Roles of this organisation:

Mediation organisation

8.1. ORG-0008

Official name: General Court of the European Union

Registration number: 0003

Postal address: Rue du Fort Niedergrunewald

Town: Luxembourg

Postcode: L-2925

Country subdivision (NUTS): Luxembourg (LU000)

Country: Luxembourg

Contact point: General Court of the European Union

Email: generalcourt.registry@curia.europa.eu

Telephone: +352 43031

Fax: +352 43032600

Internet address: <https://curia.europa.eu>

Roles of this organisation:

Review organisation

8.1. ORG-0009

Official name: PwC EU Services EESV

Size of the economic operator: Large

Registration number: 01

Postal address: Culliganlaan 5

Town: Mechelen

Postcode: 1831

Country subdivision (NUTS): Arr. Mechelen (BE212)

Country: Belgium

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

8.1. ORG-0010

Official name: Greenhouse Group bvba/sprl

Size of the economic operator: Micro, small, or medium

Registration number: 02

Postal address: Rue de la Montagne 54/56 (B3)

Town: Brussels

Postcode: 1000

Country subdivision (NUTS): Arr. de Bruxelles-Capitale/Arr. Brussel-Hoofdstad (BE100)

Country: Belgium

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

8.1. ORG-0012

Official name: Deloitte Consulting GmbH

Size of the economic operator: Large

Registration number: Deloitte Consulting GmbH

Postal address: Erna-Scheffler-Straße 2

Town: Düsseldorf

Postcode: 40476

Country subdivision (NUTS): Düsseldorf, Kreisfreie Stadt (DEA11)

Country: Germany

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

8.1. ORG-0000

Official name: Publications Office of the European Union

Registration number: PUBL

Town: Luxembourg

Postcode: 2417

Country subdivision (NUTS): Luxembourg (LU000)

Country: Luxembourg

Email: ted@publications.europa.eu

Telephone: +352 29291
Internet address: <https://op.europa.eu>
Roles of this organisation:
TED eSender

Notice information

Notice identifier/version: 41d10bc9-1957-4762-95f0-3879299c538b - 01
Form type: Result
Notice type: Contract or concession award notice – standard regime
Notice subtype: 29
Notice dispatch date: 18/07/2025 08:45:45 (UTC)
Languages in which this notice is officially available: English
Notice publication number: 476524-2025
OJ S issue number: 137/2025
Publication date: 21/07/2025